

# **XIM UNIVERSITY**

# SCHOOL OF RURAL MANAGEMENT

Campus Engagement Document 2024

# About School of **Rural Management**

Since its inception in 1995 at XIMB, the RM program has transformed into the prestigious School of Rural Management at XIM University. The prestigious PGDM - Rural Management program at XIM University with a legacy spanning nearly 29 years, has undergone a remarkable transformation into the esteemed School of Rural Management.

The MBA-RM offers an education that goes beyond the conventional management curriculum, providing an 'MBA-plus' experience. It aims to cultivate professionals who are ethically responsible and valuedriven, possessing a comprehensive understanding of the rural context, communities, markets, and opportunities.

The curriculum offers numerous opportunities for an engaging and immersive learning approach, enabling students to develop critical and analytical awareness as Rural Managers.

### About XIM University

( Particular Particula

Holistic

Inspired by the Jesuit spirit of 'Magis,' which is Latin for 'more,' XIM University is a premier institute recognized globally, with over 32 years of experience in grooming managers who are ready to take up challenging roles in the industry.

ф?)

Strategic

## Innovate, Transform, Impact:

### The Uniqueness of Our School's **MBA** in Rural Management

Our Rural Management program is a unique and innovative offering that combines general management principles with a holistic development approach tailored for rural communities. It equips students with dual competencies in rural development strategies and essential management skills, fostering a deep understanding of the challenges and opportunities present in rural markets, businesses, and communities. Through a carefully curated curriculum, hands-on learning experiences, a focus on sustainable development practices, and strong industry connections, this program prepares committed and competent leaders who can drive economic growth, social empowerment, and environmental sustainability in rural regions. Graduates emerge as well-rounded professionals, capable of leading businesses, development organizations, and initiatives that unlock the true potential of rural areas, creating a brighter future for all.

Programme Design & Key Courses

## Marketing for **Business & Social** Development

- Marketing Management
- Market Research
- **Digital Marketing**
- Strategic Management
- Marketing Communication
- Procurement Management for Food & Retail Industries
- Consumer Behaviour
- Sales & Distribution Management

### Inclusive Banking & Finance

- Financial Reporting Analysis
- Cost and Management Analysis
- Financial Management
- Micro Finance Management
- Insurance & Risk Management
- Managerial Economics and Financial Market
- Commercial Banking for Rural Management
- Valuation of Resources & **Development Organisation**
- Financing Agri Value Chain

XIM UNIVERSITY | SCHOOL OF RURAL MANAGEMENT

(i)

Innovative

### Managment Operations Management

 Supply Chain Management

### **Sustainable** Development

- Social Research Methods
- Quantitative Techniques
- Oualitative Research Methods
- Societal Analysis and Development Alternatives
- Community Mobilization and Institution Building
- Social Audit and Impact Assessment
- Managerial Analysis
- Big Data Analysis for Development
- Artificial Intelligence & Machine Learning in Management

Inclusive

# **Supply Chain**

0

### **CSR & ESG**

- Funding Sustainable **Development Goals**
- Sustainability Analytics
- Social Responsible Business

#### Policy and ۰---·

### Governance

- Development Administration and Policy
- Micro Planning
- **Development Project** Management
- Cooperatives & Collectives Management
- Natural Resource Management
- Socially Responsible Business
- Public Policy & Analysis
- Strategic Issues in **Development Organisations**

Programme Design & Key Courses

# Udhyam 2.0

Theme-Innovation and Inclusion



# Leadership Talks











Mr. Amiya Dharmapada Nath Vice President, Japfa Comfeed India Pvt. Ltd.



Director, Supply Chain-Swiggy

Mr. Sandip

Balakrishnan



Mr. Mohamaad Salman Associate VP, Operations

Managment- DeHaat

# Abhivyakti Series-2023 Theme-Inclusive Growth for Rural Prosperity



Shivendra Gupta Co-Founder, Samocha



**Unupom Kausik** Senior VP, Olam Agri



Mehera Sidhwa VP, AirCarbon Exchange (ACX)



**Mangesh Wange** CEO, Swades Foundation



**Sushil Kumar Sharma** Founder, Sustaineco



Murugan Chidambaram Head of Digital Transformation Aquaconnect



Rakhi Rana Sales Director, Drools



**Pushkal Upadhyay** AVP-Marketing, Deepak Fertilizers



**Dushyant K. Tyagi** CEO, Farmgate Technologies Pvt. Ltd.



**Indunath Chaudhary** Co-Founder & COO, BriskPe



**Amit Salunkhe** Head of Sales, SatSure

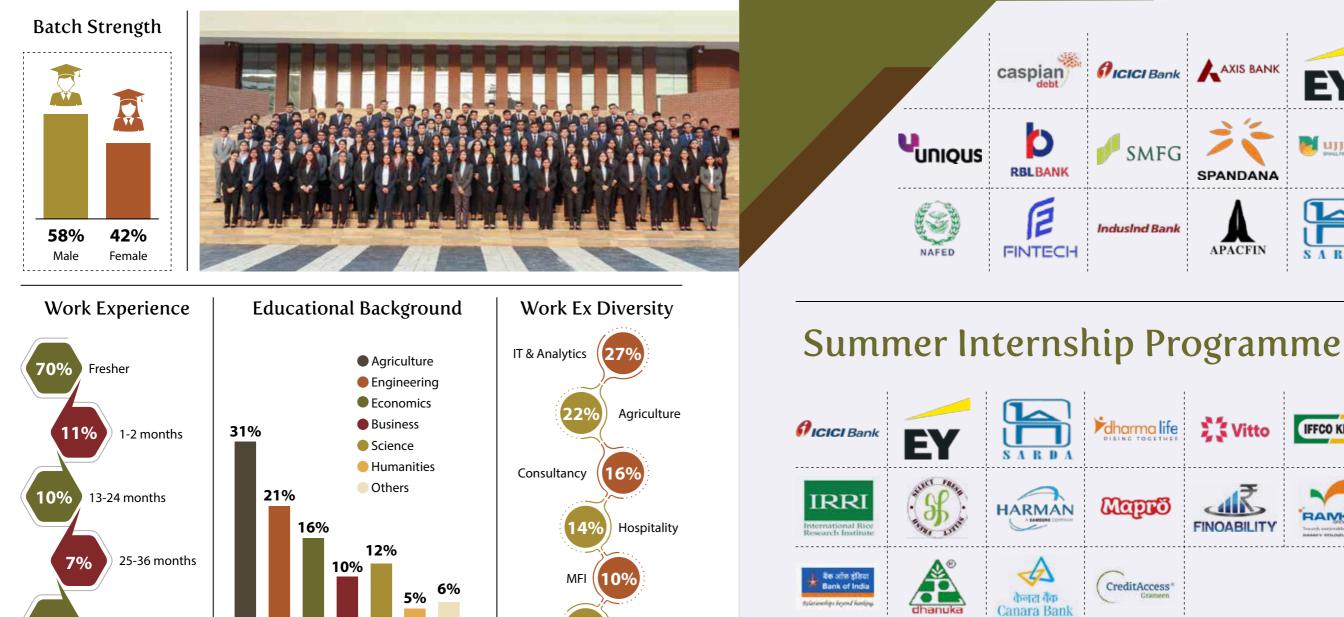


Subhransu Acharya Chief General Manager, SIDBI

# Batch Profile 2023–2025

2%

36+ months



FMCG

XIM UNIVERSITY | SCHOOL OF RURAL MANAGEMENT

6%

5%

केनरा बैंक

Canara Bank

Islationships beyond hanking







## **Career Advisory Services**

### Dean, Chairperson

#### Prof. Niraj Kumar

Mobile: +91- 9437012962 E-mail: niraj@xim.edu.in

### **CAS Officers**

### Ms. Jigisha Das

Mobile: +91-9861394422 Phone: +91-6742377775 Email: jigisha@xim.edu.in

### Ms. Seetara Rath

Mobile: +91-8895440300 Phone: +91-6742377860 Email: seetara@xim.edu.in CAS Faculty Prof. Pradeep Kumar Mishra

## E-mail: pkmishra@xim.edu.in Student Team

Mobile: +91-9437193088

Chaithanya K Co-ordinator 9880108619 Hridarshana Das Executive Member 6000868487 Juhi Sharma Executive Member 9634077957 **Prof. T Kumar** Mobile: +91-9178251586 E-mail: tkumar@xim.edu.in

### Shreyash Srivastava

Executive Member 7678935283 **Somul Singh** Executive Member 7004895817 **Soumya Suranjan Singh** Executive Member 7219438398 Prof. S S Singh Mobile: +91-9437212805 E-mail: sssingh@xim.edu.in

### Talat Shaheen Executive Member 7008639109 Zeba Birjis

Executive Member 8327743243



### Career Advisory Services

XIM UNIVERSITY

New Campus, Plot No. 12(A), Nijigada, Kurki, Harirajpur - 752050, Dist: Puri, Odisha Phone : +91 6742377775 | Email : srm\_cas@xim.edu.in | Website : www.srm.xim.edu.in design@innomedia.in